

RAMIRO AIRES MELO, M.B.A.

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Dynamic and results-driven professional with over 15 years of experience in business management, project leadership, and data analytics. An expert in bringing growth and innovation through strategic problem-solving and ethical principles. Deeply skilled in diverse technical domains, including project management, data analysis, and full-stack development. Brazilian native with a global mindset, currently expanding expertise with a Doctorate in Management in California. Eager to embrace new challenges and contribute to international businesses around the world.

SKILLS

- PROJECT MANAGEMENT: Agile Methodologies (Scrum / Kanban), Jira, Waterfall.
- DATA ANALYTICS: Excel, SQL, Tableau, Google Data Studio.
- DATABASE: MySQL, PostgreSQL, MongoDB, BigQuery.
- CODING: Python, JavaScript, Node, Express, React, React Native, HTML 5, CSS 3, GitHub.
- INFRASTRUCTURE: Linux Server, Network Infrastructure, RAID.
- DESIGN: AutoCAD, Revit, 3DS Max, Photoshop.
- SOFT SKILLS: Analytical, Problem Solver, Leader, Motivator.

WORK EXPERIENCE

IT LEADER, Office of Information Technology | I.A.U., Los Angeles, California - U.S.A. (July 2022) – Present

- Led major tech projects at IAU, including upgrades across campuses, network redesign and servers and cloud optimization, significantly enhancing efficiency and reducing maintenance demands.
- Led diverse projects transitioning the tech team towards innovation-driven operations.

CO-FOUNDER · DIRECTOR OF TECHNOLOGY | Em3D Design, São Paulo - Brazil. (September 2007) – Present

- Co-founded in 2007, which helped to develop it into a premier rendering firm in Brazil, recognized for serving top 50 real estate clients nationwide.
- Managed servers, network infrastructure, and business processes, enhancing operational efficiency and reliability.
- Led project management and analysis, significantly improving project success rates and financial stability.
- Implemented process improvements, boosting productivity and reducing costs.

CO-FOUNDER · STRATEGIST | Dale Milanese, São Paulo - Brazil. (March 2016) - (March 2020)

- Business Plan, Renovation Project, Business Processes Development, Finance Analysis.

DATA ANALYST | Compleo Investments, Los Angeles - California U.S.A. (May 2018) – (September 2018)

- CPT Internship,
- Financial analytics, Performance Analysis, Business Analysis.

CO-FOUNDER · MANAGER | Cada Qual Colaborativa, São Paulo - Brazil. (January 2010) – (January 2012)

- Equity sold in 2012.
- Business Processes, Servers and Network Infrastructure, POS Software Development.

EDUCATION

DOCTOR OF MANAGEMENT (D.M.) I.A.U., Los Angeles, California - U.S.A.	Expected Graduation (2026)
M.B.A. in BUSINESS ANALYTICS I.A.U., Los Angeles, California - U.S.A.	(2023)
B.B.A. BACHELOR of BUSINESS ADMINISTRATION I.A.U., Los Angeles, California - U.S.A.	(2022)
Econ.Sc · BACHELOR of ECONOMIC SCIENCES Universidade Paulista, São Paulo - Brazil.	56 Credits (2015 - 2017)
COMMERCIAL PILOT and INSTRUMENT FLIGHT RULES (IFR) Aeroclube de São Paulo - Brazil.	(2008)
B. Arch · BACHELOR of ARCHITECTURE Universidade Federal do Ceará, Fortaleza - Brazil.	136 Credits (1998 - 2002)

CERTIFICATIONS

COMPUTER SCIENCE for ARTIFICIAL INTELLIGENCE HarvardX.	Expected Graduation (2024)
INTERNATIONAL ASTRONOMICAL SEARCH COLLABORATION IASC.	(2022)
ARTIFICIAL INTELLIGENCE CERTIFICATE FIAP.	(2021)
PROFESSIONAL DATA ANALYTICS CERTIFICATE Google.	(2021)
FULL STACK DEVELOPMENT Nucamp Bootcamp, Los Angeles, California - U.S.A.	(2020 - 2021)
FRONT END DEVELOPMENT Nucamp Bootcamp, Los Angeles, California - U.S.A.	(2020 - 2021)
MASTER SQL for DATA SCIENCE Udemy.	(2021)
REAL ESTATE DEVELOPMENT FEASIBILITY Ycon, São Paulo - Brazil	(2015)
SPANISH GRAMMAR AND CONVERSATION Instituto De Español Rayuela, Buenos Aires - Argentina.	(2014)

VOLUNTEERING

DATA ANALYST | AppJusto, São Paulo - Brazil. (2021)

- Developed and analyzed key metrics and KPIs, providing insights that helped optimize operations, enabling restaurants and delivery workers to benefit from reduced fees and improved income. Supporting the company's commitment to fairness and efficiency in the Brazilian delivery industry.

LANGUAGES

PORTUGUESE: Native proficiency.

ENGLISH: Full professional proficiency.

SPANISH: Professional proficiency.

FRENCH: Beginner.

ARTICLES

MEDIUM | <https://ramiromelo.medium.com/>

LINKEDIN | <https://www.linkedin.com/in/ramiro-melo/>